

## SCOTT R. JABLONSKI

### Partner

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Scott "SJ" R. Jablonski is a Partner and member of the firm's Business, Finance & Tax Team, focusing his practice on assisting clients in a broad array of industries with domestic and cross-border transactions including complex Middle Market buy-side and sell-side mergers and acquisitions, joint ventures, venture capital and other private securities offerings, borrower-side commercial loan transactions, and other corporate finance transactions. Scott also has extensive experience in serving as outside general counsel to Middle Market closely-held businesses and Emerging Companies, counseling clients in respect of their business structuring and governance matters, equity incentive matters, strategic planning and operational matters, personnel contracts and matters, commercial and licensing agreements, and commercial disputes. He is fluent in Spanish and proficient in Portuguese, and is a member of the Board of Directors of the Florida Venture Forum and an inaugural member of the Alan B. Levan/NSU Center of Innovation's Advisory Council. In addition, since 2021, Scott has served as Berger Singerman's first Transactional Innovation Partner, following completion of his studies in Suffolk University Law School's Legal Innovation & Technology Certificate Program, a Yellow Belt in Process Improvement/Project Management from the Legal Lean Sigma Institute, and a Change Management Certificate with Cornell University. He is passionate about transformation work in private law practice with a goal of merging technical practice expertise with operational excellence, and is a frequent speaker, author and guest lecturer on legal innovation in private practice.

### Education

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J.D., *magna cum laude*, University of Pittsburgh School of Law

- *Law Review (Articles Editor)*
- Order of the Coif

M.P.I.A., University of Pittsburgh

B.A., *magna cum laude*, Gannon University

### Bar Admissions

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Florida

District of Columbia

## Practice Teams

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Business, Finance & Tax

## Practice Areas

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Corporate  
Fund Formation  
International & Cross Border Transactions  
Latin America & Caribbean Practice  
Mergers & Acquisitions  
Private Equity & Venture Capital  
Securities & Capital Markets

## Foreign Languages

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- Spanish
- Portuguese

## Representative Matters

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### Mergers & Acquisitions

- *Co-First Chair.* \$90MM Sale of infrastructure services/construction company.
- *Co-First Chair.* \$50MM Sale of B2B software technology company.
- *M&A Lead.* \$250MM sale of home technology company.
- *Co-First Chair.* \$40MM distressed sale of consumer retail services national chain.
- *First Chair.* Multi-million-dollar purchase of patented hardware technology and related IP assets from multi-national technology company.
- *First Chair.* \$50MM purchase of consumer products manufacturing and distribution company.
- *First Chair.* \$5MM purchase of consumer products wholesale distribution company.
- *First Chair.* \$20MM sale of consumer B2B SaaS technology company.
- *First Chair.* Multi-million-dollar purchase of aerospace/aviation safety products company.

### Venture Capital

- *First Chair.* \$25MM Series A financing for SaaS and software technology industry client.
- *First Chair.* \$10MM bridge and Series B financing with multiple tranches for B2B technology industry client.
- *First Chair.* \$7MM secured facility from venture capital lending group for technology industry client.
- *First Chair.* \$6MM Series A financing for renewable energy/product manufacturing industry client.
- *First Chair.* Recapitalization and \$3MM Series A financing for consumer products industry client.
- *First Chair.* \$2MM series seed financing for SaaS industry client.
- *First Chair.* \$1.5MM pre-seed financing for SaaS / Mobile App industry client.
- *First Chair.* \$2MM seed financing for wellness industry client.
- *First Chair.* \$2MM series seed financing for mobile advertising industry client.

## Other Corporate Finance, Securities and Commercial

- *First Chair.* Multi-million commercial contract and licensing deal for cyber security industry client with multi-national technology company.
- *First Chair.* \$30MM commercial facility refinance transaction for advertising industry client.
- *First Chair.* \$20MM commercial facility refinancing transaction for consumer products industry client
- *First Chair.* \$5MM joint venture for restaurant industry client.
- *Lead Counsel.* \$30MM distressed real estate fund formation and securities laws matters.
- *Counsel.* \$250MM emerging technology venture capital fund formation and securities laws matters.

## Community Activities / Associations

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- Law360 2024 Editorial Advisory Board for Legal Tech
- Member, Florida Bar Association (Business Law Section)
- Member, American Bar Association (M&A and Small Business/Middle Market Companies Committees)
- Board Member, Florida Venture Forum
- Advisory Council Member, Alan B. Levan NSU Broward Center of Innovation
- Mentor, Rollins College Crummer Graduate School of Business Mentorship Program
- Voting Member, Recording Academy®
- One Acoustic World® Benefit Concerts for Select Charities

## In the News

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Berger Singerman Partners Selected for Law360 Editorial Advisory Boards  
March 21, 2024

The Society of Trust and Estate Practitioners Features Berger Singerman in its 'Industry News' column: 'US federal district court rules Corporate Transparency Act is unconstitutional'  
March 12, 2024

Berger Singerman Represents Point Blank Enterprises in its acquisition of Safe, Inc., Offering Pilot Seating Safety Solutions and Components  
June 1, 2023

Scott "SJ" R. Jablonski Completes Cornell University's Change Management Certificate Program  
June 16, 2022

Berger Singerman Continues to Prioritize Innovation  
January 19, 2022

Sun-Sentinel Quotes Scott Jablonski in, "What can SoFla's startup culture learn from the Theranos verdict? Experts weigh in"  
January 10, 2022

Daily Business Review Features Scott "SJ" Jablonski in, "Law Firms Aren't Keeping Up: Scott Jablonski on Why Many Are Playing 'Catch Up' to Remain Competitive"  
December 28, 2021

Scott Jablonski is First Florida Attorney to Complete Accredited Legal Innovation & Technology Certificate Program  
September 9, 2021

South Florida Business Journal Quotes Scott Jablonski in, "SPAC Attack: Fast-growing companies go public quicker with blank check deals"

April 2, 2021

Litera TV featured Scott Jablonski in an episode of, "Dealmaker's Den: Meeting of the Minds with Tunji Williams"

May 7, 2020

Berger Singerman Welcomes Scott Jablonski to its Business Finance and Tax Team

January 8, 2020

## **Publications**

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Daily Business Review, "Middle Market Mindset: Innovate for Operational Excellence and Deliver Maximum Value"

July 18, 2022

Law360 "Capital-Raising Strategy After SEC's Private Offering Rules"

March 25, 2021

Daily Business Review, "5 Ways to Create More Client Value in Transactional Legal Services"

July 7, 2020

## **Events & Speaking Engagements**

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Guest Lecturer, Suffolk Law School, "Process Improvement and Legal Project Management"

April 22, 2024

Panelist, Successful Florida Startup Founders, 2nd South Florida Innovation Day at Levan/NSU Center of Innovation

November 15, 2023

Panelist, Legal Tech Hub's Innovation and Tech-Enabled Lawyering Conference, "Benefits for Lawyers of Adopting New Technologies."

September 29, 2023

Judge, Nova Southeastern University's 1st Annual Accelerate Pitch Night

June 22, 2023

Designer and Teacher, Change Management in Law Certificate Course, Legal Lean Sigma Institute

June 20, 2023

Presenter, 2022 Fringe Legal Summit, "Change Management & Legal Technology"

November 11, 2022

Panelist, Alan B. Levan/NSU Center of Innovation, South Florida Innovation Day, "Innovation in Law"

October 26, 2022

Scott "SJ" Jablonski, Speaker, ABA 2022 Business Law Meeting

September 17, 2022

Guest Lecturer, NSU Law College Berger Entrepreneur Law Clinic, "Startup Finance"

February 18, 2022

## **Doing Business in Florida Blog**

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A Federal Court Situated in Alabama Enjoins Enforcement of Corporate Transparency Act Against Plaintiffs in that Action: What Reporting Companies Need to Know

March 6, 2024

Client Alert - Corporate Transparency Act: FinCEN Finalizes 90-Day Extension to Certain Filing Deadlines  
November 30, 2023

Client Alert - Corporate Transparency Act: FinCEN Proposes 90-Day Extension to Certain Filing Deadlines  
October 18, 2023

## **Prior Affiliations**

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- Hogan Lovells
- Duane Morris LLP