

## REAL ESTATE

The real estate practice group covers a broad range of complex commercial real estate practice areas, assisting clients who buy, sell, finance, lease, develop, operate and restructure real estate. With an understanding of both the up-cycles and downturns, our real estate lawyers have the depth of experience necessary to advise clients on a broad range of sophisticated issues and provide extensive skills and experience in virtually all real estate and development matters.

The real estate practice group provides clients with the legal advice and relevant information required to efficiently execute and achieve a result that not only addresses the current matter but also prepares for the future. Our professional relationships with leading industry consultants, brokers, investment bankers and advisors, lenders, institutional investors, developers and other professionals serving the real estate industry bring added value to our real estate clients.

The real estate practice group capitalizes on our Firm's other practice areas that complement our real estate practice, including environmental law, tax, restructuring, dispute resolution, mergers and acquisitions, and corporate and securities expertise. As a full service firm, Berger Singerman brings together the resources and experience needed by clients, giving clients access to skills and resources in these other practice areas, all of which are often part of real estate transactions. Interdisciplinary teamwork, top legal talent, and superior client service distinguish our Firm and, enables our clients to take advantage of legal resources in related areas and receive sophisticated, practical and strategic advice and representation. Our track record is marked by innovative and precedent setting achievements on behalf of our clients.

The real estate practice group's clients include real estate owners, developers, investors, lenders, private equity firms, manufacturing and industrial companies, real estate fund managers, banks and other financial institutions, hotel operators, and other real estate oriented companies with projects throughout Florida, in neighboring states, and in other jurisdictions. We represent clients in a broad range of sophisticated and complex real estate transactions and offer a full range of services related to the purchase, sale, leasing, development, financing, use and management of real property and real estate portfolios. Our representations include work relating to lease agreements, financing and loan documents, restructurings and workouts, purchase and sale agreement negotiations, real estate portfolio management and management of all types of properties, economic development incentives and programs, and real estate development including residential, multifamily, commercial and mixed use projects. In addition, the United States, and especially South Florida, continues to be a preferred location for foreign investment in real estate, and our real estate lawyers have extensive experience representing investors of all types and classes, including foreign investors, some with specialized tax related concerns, in connection with their real estate investments.

We have experience with all types of property and real estate and assist clients with the acquisition, financing, development, operation, leasing, management and sale of properties of all types such as commercial and mixed use properties, condominiums, apartment buildings, planned communities, shopping and retail centers, office buildings, nursing and assisted living facilities, industrial and manufacturing facilities, hotels and resorts, and public/private development. The real estate practice group has comprehensive, sophisticated experience and capabilities in the following areas:

- Purchase and Sale of Real Property in all asset classes including:
  - Multi-Family

- Shopping Center and Retail Facilities
- Industrial and Manufacturing Facilities
- Warehouse Facilities
- Offices
- Undeveloped Property
- Financing
- Real Estate Development
- Public-Private Partnerships
- Condominium and Homeowners Associations
- Distressed Real Estate
- Hospitality
- Leasing
- Senior Housing
- Management
- Commercial Mortgage Backed-Securities
- Construction & Design