



## BRIAN G. RICH

### Partner

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Brian Rich leads complex Chapter 11 negotiations and out-of-court reorganizations. He has overseen numerous mid-market to large cases with claims over a billion dollars. Brian represents bankruptcy trustees and fiduciaries in fraud-related cases where he advocates for victims of Ponzi schemes and financial frauds. He also advises secured creditors and real estate developers in real estate workouts and restructurings and represents clients seeking to purchase assets from troubled entities and loan portfolios.

The four tenets of Brian's work ethic are: loyalty, success, accessibility, and hard work. Having practiced through multiple cycles of economic up-turns and down-turns, including the Great Recession and the global pandemic, Brian's hard work and dedication to client service has resulted in him becoming a trusted advisor to numerous clients that he and the firm have represented for many years.

While emotions and passions often run high in bankruptcy and restructuring matters, Brian believes it is essential for clients to feel comfortable and willing to confide honestly so that the best result can be achieved, despite challenges that may exist. These practices have proven successful as a substantial portion of Brian's clients come from repeat business and referrals. While being a reliable, assertive lawyer is a given part of the profession, what matters most to Brian is gaining a client's trust.

Having worked across the country, Brian now primarily shares his expertise with Florida clients, being resident in the Florida Panhandle but serving clients throughout the State. His experience and compassion meld together to help ensure that no struggling business or individual who approaches him will ever go unheard.

### Education

J.D., University of Miami School of Law

B.S. in Business Administration with a concentration in Finance, Temple University

## **Bar Admissions**

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Florida

U.S. District Court, Northern, Middle and Southern Districts of Florida

## **Practice Teams**

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Business Reorganization

## **Practice Areas**

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Administrative Hearings & Appeals

Bankruptcy Litigation

Bankruptcy/Restructuring

Healthcare

Hospitality & Leisure

Real Estate