



KATHERINE AMADOR

Partner

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Katherine Amador is a partner in Berger Singerman's Miami office and the co-lead of the Business, Finance & Tax Team. Katherine concentrates her practice in complex real estate acquisitions, dispositions and development, including multi-million dollar buy- and sell-side transactions, financing, commercial foreclosures and litigation.

On the deal side, Katherine has extensive experience in complex real estate transactions for both private and institutional clients, representing regional and international developers and investors in real estate acquisitions; negotiation of purchase and sale agreements; and sales and development matters including vacant land, multi-family and other commercial property. Katherine represents institutional lenders in commercial lending for various types of projects, and also represents both lenders and borrowers in loan workouts and distressed business transactions, negotiating forbearance agreements, note sales and acquisitions and deed-in-lieu of foreclosure transactions. On the litigation side, she has represented clients in multi-million dollar commercial foreclosure matters and disputes involving purchase and sale contracts and options, secured loans, inter-creditor agreements and title matters. Lenders have sought Katherine's advice and aid in enforcing their secured claims, including foreclosure, receivership, guaranty enforcement, as well as defending lender liability and bad faith claims.

A native Spanish speaker, Katherine represents Latin American investors, families and businesses seeking to invest in Florida and throughout the United States, including acquiring significant residential and commercial assets and the related *due diligence*. For these matters, she has handled the structuring of finance transactions, advising on corporate formation, and assisting with tax and estate planning. Katherine's practice

also focuses on cross-border transactions, advising clients throughout Latin America on corporate and commercial transactions as well as compliance matters. She has worked closely with top law firms in over fifteen Central and South American countries to assist firm clients in local matters.

Education

J.D., University of Miami School of Law
B.A., Florida International University

Bar Admissions

Florida

Practice Teams

Business, Finance & Tax

Practice Areas

Distressed M&A and Restructuring
Latin America & Caribbean Practice
Real Estate

Representative Matters

- Represent Fortune Top 50 client throughout Central and South America in connection with general legal/business compliance issues, FCPA and the adherence to each country's applicable laws pertaining to unfair trade, anti-monopoly, unfair competition, anti-corruption and anti-bribery.
- Represented Arcadia-based Orange-Co LP in the sale of 20,000 acres of citrus land in a \$274 million deal.
- Represent homebuilders of large-scale residential projects in land acquisition and development matters.
- Represent real estate investors and developers in acquisition and sale of real property from small local transactions to multi-state transactions.
- Represented Latin American investors in multi-million dollar hotel and loan acquisition in the U.S.
- Counsel to a subsidiary of a private equity fund in the sale of a hotel and workout with bankrupt borrower in a transaction valued at \$30 million dollars.
- Counsel to private equity funds in connection with Florida real estate matters.
- Negotiate commercial business and real estate loans on behalf of lenders and borrowers, drafting all relevant documents and post-closing agreements, serving as opinion counsel on a broad range of legal issues.
- Acquire distressed real estate on behalf of opportunity funds, including commercial paper pre- and post-foreclosure proceedings, and performing related due diligence, negotiating and drafting all relevant acquisition and closing documents.
- Advise trustees, receivers, and debtors-in-possession in managing and disposition of commercial real estate property.
- Represent lenders in every aspect of commercial real estate foreclosures, including prosecuting expedited foreclosure proceedings, defending lender-liability claims, coordinating FDIC special powers use, foreclosure sales, and post-judgment REO management and disposition.

- Negotiate and prepare commercial and residential leases on behalf of landlords and tenants.
- Represent plaintiffs and defendants in a broad range of general commercial litigation matters, including successful constitutional challenge to Florida Condominium Act.

Awards & Honors

- *Martindale-Hubbell*, AV® Preeminent™ rated, 2015
- *South Florida Business Leader*, Woman Extraordinaire, 2011

Community Activities / Associations

- Hispanic National Bar Association, Board of Directors
- Latin Builders Association, Board of Directors, Membership Chair
- Founder and First Chair of the Women of the Latin Builders Association Committee
- Hard Hats & High Heels, Habitat for Humanity Committee, 2016 & 2017
- Cuban American Bar Association
- The Florida Bar Real Property, Probate and Trust Law Section
- American Bar Association

In the News

Diarios las Americas features Kat Amador in "Feroz impacto de la pandemia en sector inmobiliario del sur de Florida"

July 11, 2020

Daily Business Review Features Berger Singerman in "Family Feud, Bankruptcy Filings, Coronavirus Loom Over \$45 Million Palm Restaurant Sale"

March 31, 2020

GlobeSt Interviews Katherine Amador in "Climate Change Concerns Make Surprise Appearance in Florida Survey"

January 9, 2020

Publications

Law360, "Steps For Commercial Real Estate Lenders As Biz Resumes"

June 12, 2020

Law360, "Steps Borrowers In Commercial Real Estate Must Take Now"

May 27, 2020

Daily Business Review, "Déjà vu or Vuja Dé? Coronavirus Set to Disrupt Fla. Commercial Real Estate"

April 1, 2020

Events & Speaking Engagements

Kat Amador, Presenter, "Five Things Lenders and Borrowers Must Do Now," HNBA Region VIII's Virtual Ventanita

March 31, 2020

Kat Amador, Panelist, "Developing Executive Presence," 2020 HNBA/VIA Corporate Counsel Conference & Moot Court Competition

March 20, 2020

Kat Amador, Panelist, "Hustle & Dough: How to Build a Pipeline, Create a Powerful Network, and Dominate Your Market," 2019 HNBA Annual Convention
September 26, 2019

Kat Amador, Panelist, "Real World Strategies for In-House Counsel Managing International Case Loads and their Application to Domestic Matters," Hispanic National Bar Association 8th Annual Corporate Counsel Conference
April 1, 2017

Kat Amador, Moderator, "WLBA's State of the Market Panel," 2016 LBA October Luncheon
October 28, 2016

Kat Amador, Chair, "Making it Rain in 2016," The Women of the Latin Builders Association
January 28, 2016

Doing Business in Florida Blog

CMBS Loan Maturities and Potential Defaults – a Tsunami or a Ripple?
July 7, 2016

Survey Says... Latin America Will Continue to Drive Foreign Investment in South Florida Real Estate in 2016
January 27, 2016